

This listing of claims will replace all prior versions, and listings, of claims in the application.

Listing of Claims:

1. – 20. (Canceled)

21. (new) A method for enabling a potential purchaser of a future product that is to be manufactured by a potential supplier and sold to the purchaser in the future to negotiate a mutually agreeable price at which the product will be sold by the supplier to the purchaser, wherein:

the purchaser links its own sources of data relating to the design and manufacture of the product and to shipment of the product from the supplier to a point-of-use by the purchaser through an interactive computer system that is accessible to purchaser's design, manufacturing, and purchasing staffs;

the purchaser utilizes the interactive computer system to process inputs from those staffs and data from purchaser's data sources and to develop from those inputs and data, additional data that defines a design for the product, a process for manufacturing the product, shipment from the supplier to the purchaser's point-of-use, and a cost that the purchaser expects the supplier to have incurred in manufacturing the product and having the product delivered to the purchaser's point-of-use;

the purchaser transmits the additional data to the supplier;

and the purchaser and the supplier utilize the transmitted data to negotiate toward a mutually agreeable price at which the supplier will sell the product to the purchaser and the purchaser will buy the product from the supplier.

22. (new) A method as set forth in Claim 21 wherein:

the supplier utilizes the transmitted additional data to create a counterproposal to the purchaser containing one or more modifications of the transmitted data based on the data from the supplier's own data sources;

the supplier transmits the counterproposal to the purchaser;
and the counterproposal is utilized by the purchaser and supplier to negotiate toward a mutually agreeable price at which the supplier will sell the product to the purchaser and the purchaser will buy the product from the supplier.